



## Eyes on their financial future

Kari Raasch Swain and Clyde Swain with their children · Minnesota

**“We’re living comfortably now, and we still feel secure in the future.”**

— Kari Raasch Swain

For Clyde Swain and Kari Raasch Swain, working with Wealth Management Advisor Katherine Forrester Wirth\* goes beyond insurance and investments. The relationship helps them achieve the financial goals they have set for the family and teach their children to do the same.

“Clyde and I feel that, right now, my most important job is raising our children to be able, confident, responsible, independent adults. This choice prompts other decisions because financial security is not just about how much you make — it’s also how you spend and how you save.”

That’s where Katherine comes in. She helps Kari and Clyde use money wisely, putting it in life and disability insurance and investments to help secure their future. Although both are knowledgeable and well-versed about personal finance, Kari says they learn a lot from Katherine.

Katherine is also helping the couple teach their children about financial security.

“We want our kids to understand the value of investing early and waiting for the things they want,” says Kari. “When I told Katherine about that, she brought over piggy banks with separate slots for saving, spending, investing and donating. She has worked with the children,

teaching them about money and its value. They know she’s helping them save the money they need to go to college, and they’re involved in watching their own 529 plans grow.”

Clyde and Kari make all of their investments through Katherine. “She has really helped us make decisions in a tough market,” Clyde explains.

“Katherine is a great resource,” says Kari. “We’re living comfortably now, and we still feel secure in the future.”

“Over the years, I have worked with several other financial professionals, but I had never found the level of personal service Katherine provides,” says Clyde. “She challenges us to think differently and consider options. She has worked *with us and for us* for 12 years now. She’s earned our confidence and trust — and now she’s earning the confidence of our children.”

\*Wealth Management Advisor Katherine Forrester Wirth, CLU, ChFC, offers investment advisory services to the Raasch Swains through Northwestern Mutual Wealth Management Company, a limited purpose federal savings bank regulated by the Office of Thrift Supervision.

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